

# We Share

Culture in differences & similarities

Author: **Tung Tran**

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# Who I am & Why we are here

My name is Tung.

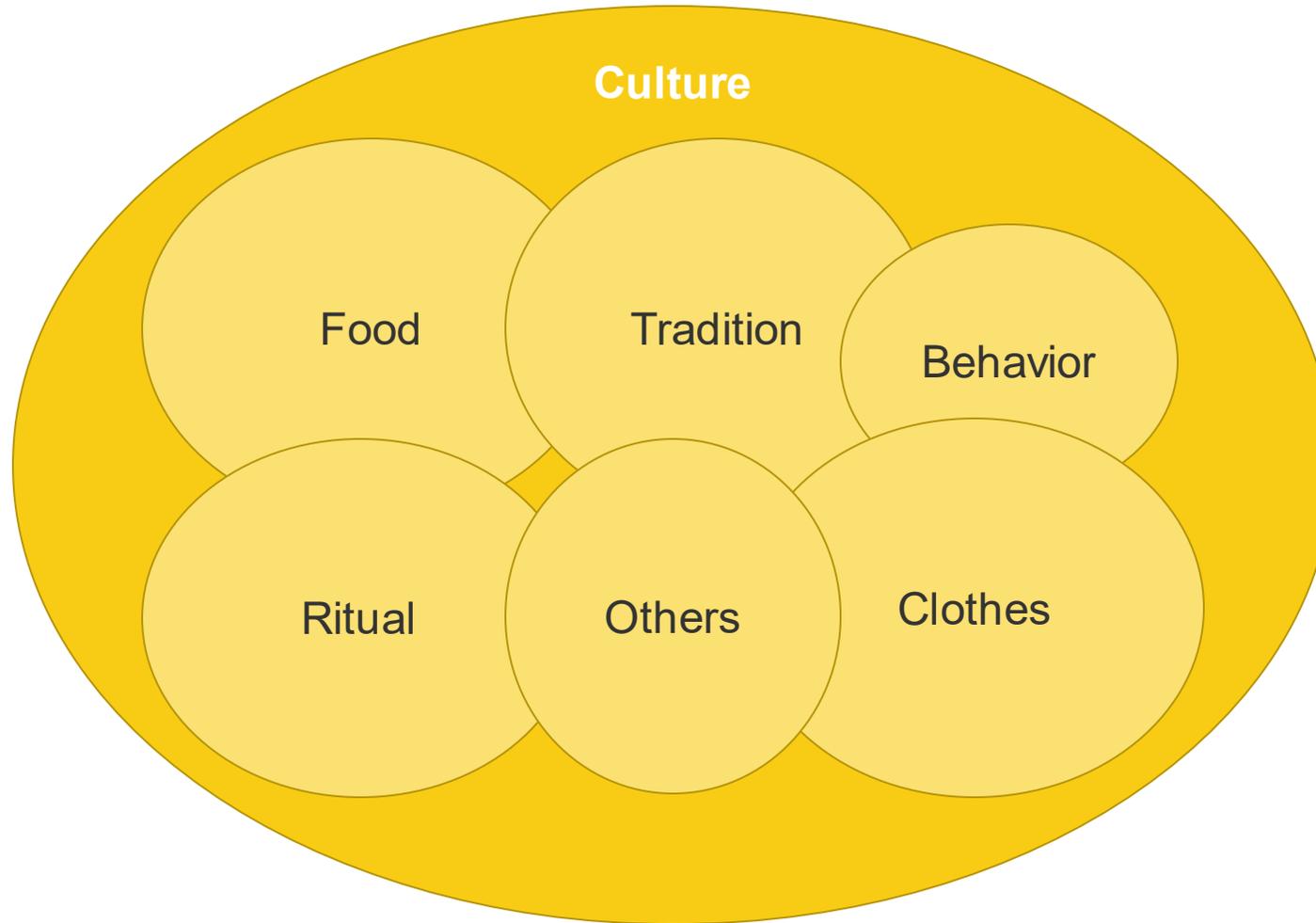
I'm lucky to be given several chances to travel to different places around.

My latest travel is to Honolulu city, Hawaii state, United States of America, where I stayed for 5 months.

Now I have given another opportunity to share what I've been observing, learning & reflecting.

So, our today's Why is simple... I would like to borrow your 30 minutes & patience to together go through my story: **culture in differences & similarities**

# Before we get started...



# Observe culture through behavior's looking glass

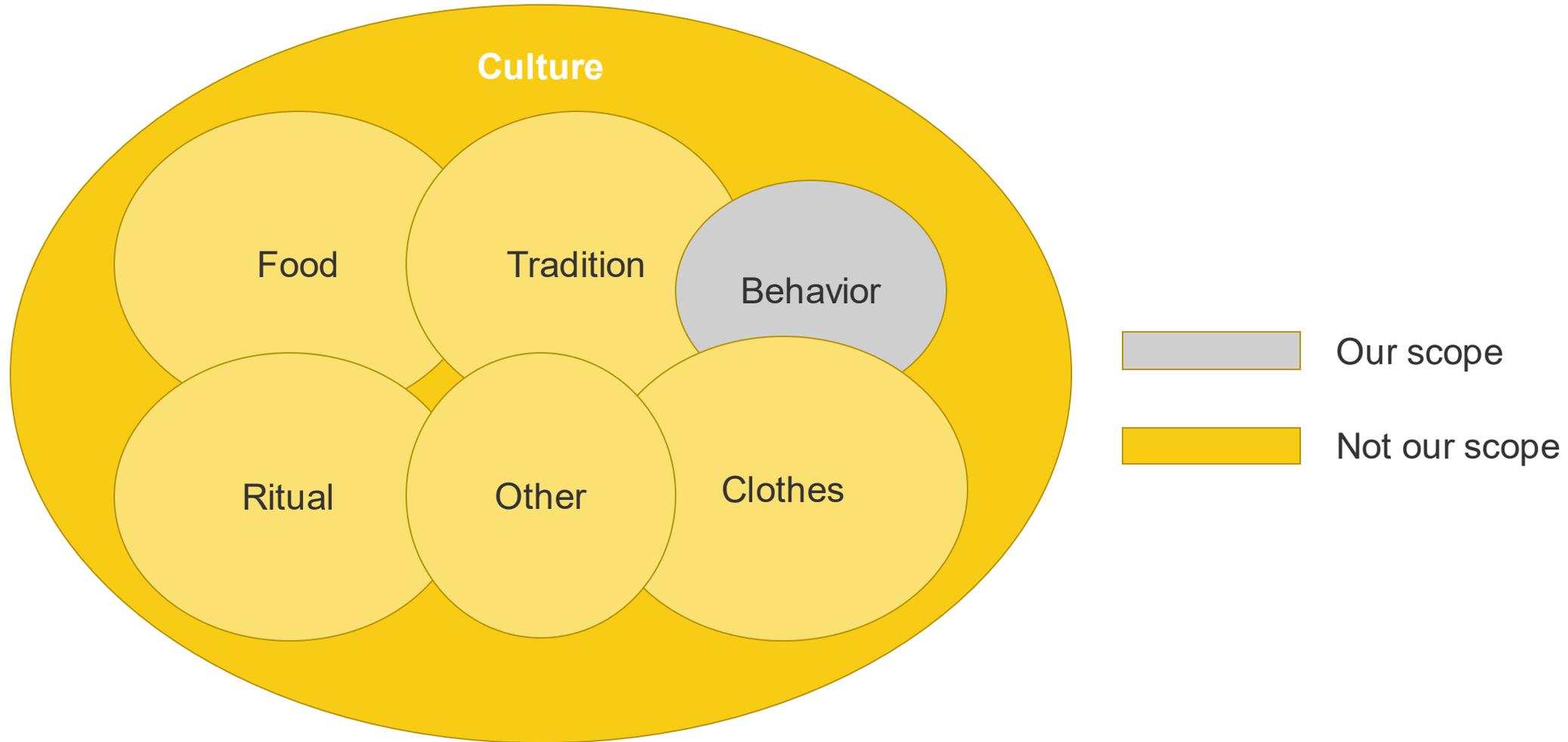
One of the good ways to learn new culture is through local people's behavioral patterns.

Behaviors is a gate way to culture's soul. Culture reflects its own image via behaviors.

By getting approach to those behavioral patterns, or the image of culture, we can sense the culture itself.

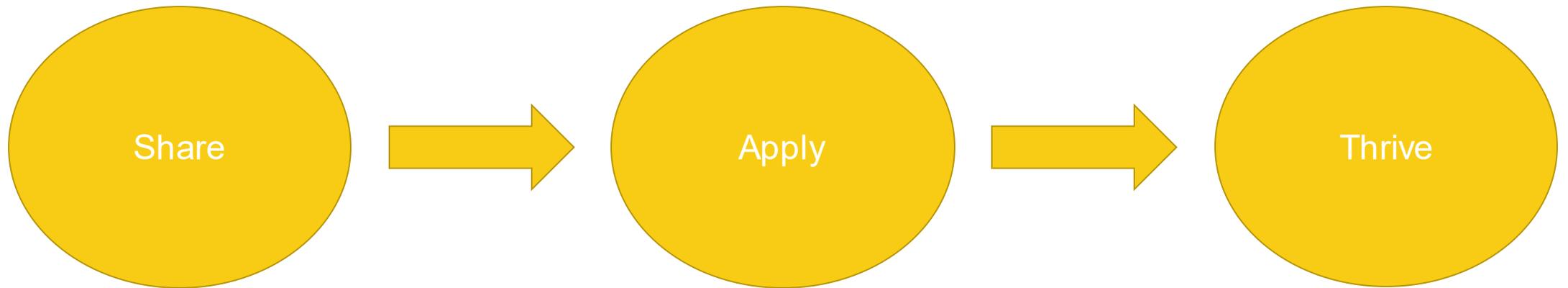
# To have an oversee...

Behavior is our foundational topic, which links to other areas



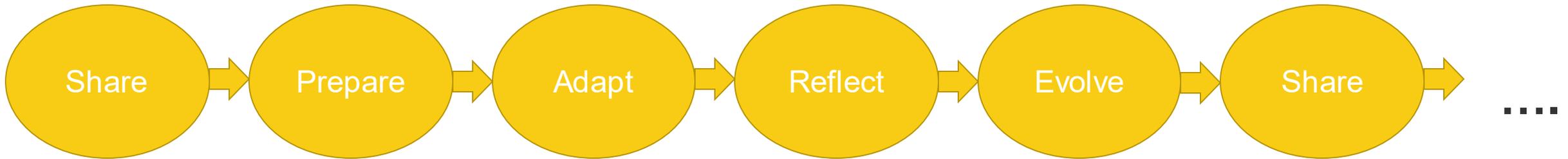
# To have a practical knowledge...

Learning by doing

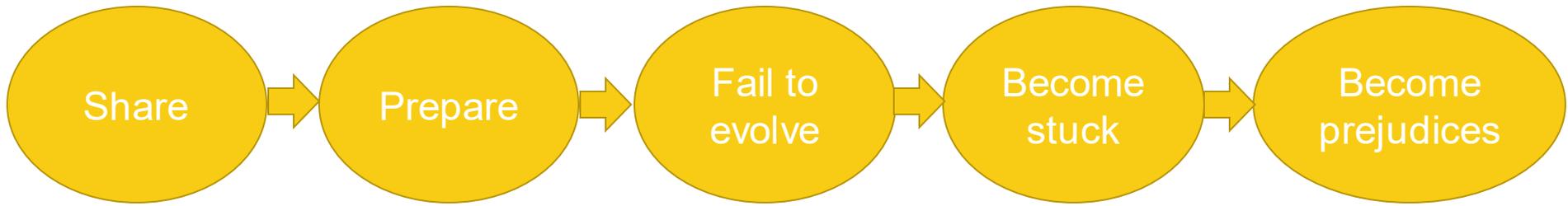
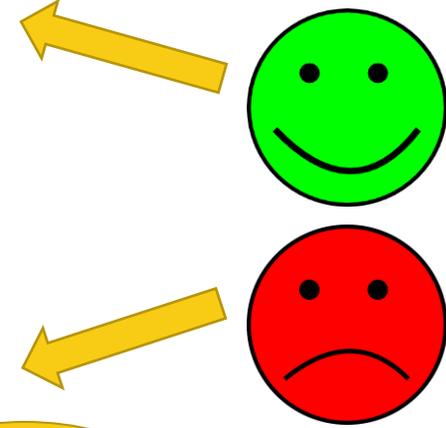


# To have a goal

*"All theory is gray, my friend. But forever green is the tree of life."* - Johann Goethe, Faust, Part 1



*To me, sharing is nothing more or less than giving an inspiration.*



# To harmonize differences & similarities



# Now we have a table of contents

Say Hi or Start a Conversation

*Miếng trầu là đầu câu chuyện*

Hang out with friends

*When a group of people going to a bar for couples of beers*

It's time for a teambuilding

*Who is a team player?*

Say Goodbye and Thank you

*A good ending & a good heart*

# Say Hi or Start a Conversation

Miếng trà là đầu câu chuyện



# Say Hi or Start a Conversation

Miếng trầu là đầu câu chuyện

## Vietnam

Xin chào/chào anh/chị/bạn

Chào buổi sáng/buổi chiều

Kính thưa quý vị

Xin chào, tôi tên là

## US - Overall

Hello there/Hello/Hi

Good morning/afternoon

Ladies & Gentlemen

Hi, my name is

## US - Hawaii

Aloha

Good morning/afternoon

Ladies & Gentlemen

Hi, my name is

## Vietnam

Chào, bạn khỏe chứ/ khỏe không?

Chào, khỏe chứ?

Chào mi/mày

Chào team

## US - Overall

Hi, how are you/how are you doing?

Hi/Hey, what's up?

Hi/Hey man/dude

Hello team/folks/gang

## US - Hawaii

Hi, how are you/how are you doing?

Hi/Hey, what's up?

Hi/Hey man/dude

Hello team/folks/gang

# Say Hi or Start a Conversation

Shake hands & pump fists



# Say Hi or Start a Conversation

What we can see from the Basics

Eastern & Western conversations always start with saying Hello.

We both say “Hi”, and then ask for our friends’ wellness afterwards. We usually shake hands or pump fists during that moment.

From then, our conversations expand themselves.

*Regardless the difference in geography, language, culture & everything else, we share our **Hello routine** in common, in all terms of daily communications, from conference rooms to cafés, from offices to restaurants, from company to home.*

*Saying Hello helps **initiate**, **connect** and **strengthen** our relationships.*



# Hang out with friends

When a group of people going to a bar for couples of beers (\*)

(\*) Only if you are adults & have your IDs in wallets

# Hang out with friends

When a group of people going to a bar for couples of beers

## Vietnam

We go to a bar/a restaurant/ or just a simple beer shop (A.K.A quán nhậu)

We have couples of glasses of beers, some foods

We talk about families, hobbies, politics, history, attractive actors/actresses, handsome male supermodels/beautiful female supermodels ... almost everything

We laugh, we make jokes, we laugh again, we make more jokes.

We feel full, physically & emotionally.

We usually share the bill with the group, and drive back home

## US

We go to a bar/a restaurant/ or just a food court (A.K.A khu ăn uống ở trung tâm mua sắm)

We have couples of glasses of beers, some foods

We talk about families, hobbies, politics, history, attractive actors/actresses, handsome male supermodels/beautiful female supermodels ... almost everything

We laugh, we make jokes, we laugh again, we make more jokes.

We feel full, physically & emotionally.

We usually share the bill with the group, and drive back home

# Hang out with friends

When a group of people going to a bar for couples of beers



# Hang out with friends

The purpose is to have fun

Working onsite means you frequently find yourselves in a party/a BBQ/a bar/ a restaurant/ or maybe just a random place (e.g.: small park) with local friends.

You will see that we love beers, foods, funny beautiful things.

But more importantly & essentially, we love to have fun, to have a little chit-chat, to *relax*, no matter who you are – Vietnamese, Korean, African-American, Japanese-American.

*Because the **main purpose** is for **fun**, remember to show your lovely **sense of humor**, judge less ☹ smile more ☺... Of course don't forget to drive home **safe**.*

# It's time for a teambuilding

Who is a team player?



# It's time for a teambuilding

Who is a team player?

## Vietnam

We usually have funny games in the office

We play, have fun, laugh

We have candies, pizza

We win, we lose, it doesn't matter

## US

We usually have funny games in the office

We play, have fun, laugh

We have candies, pizza

We win, we lose, it doesn't matter

# It's time for a teambuilding

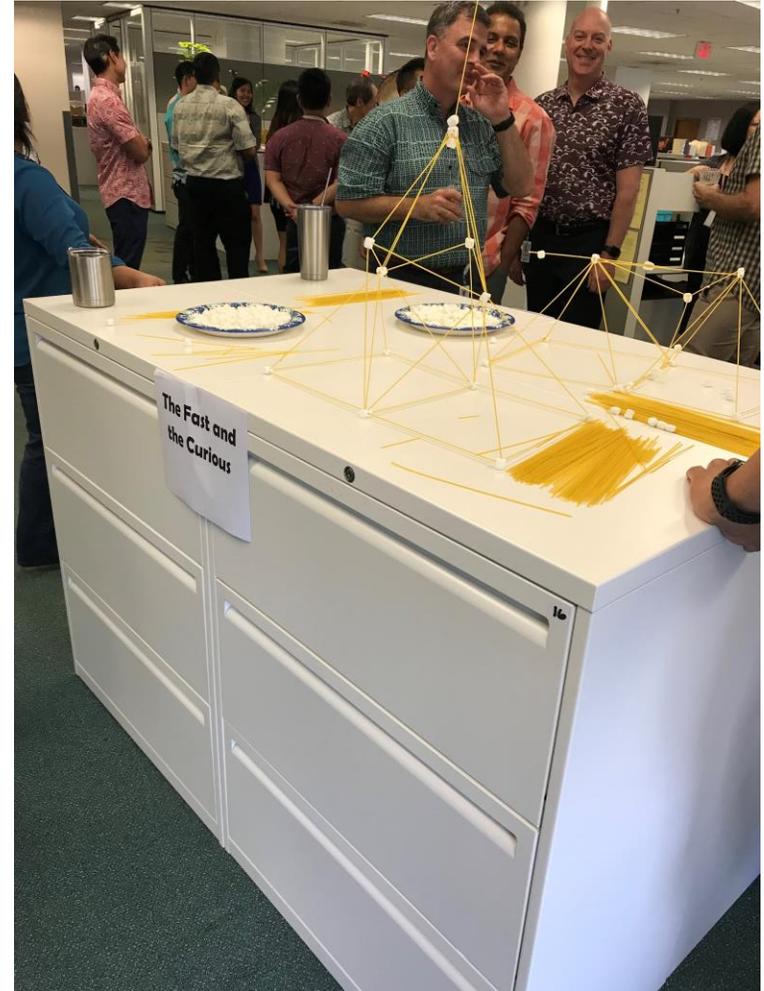
Who is a team player?

Aloha Team,

The results are in for the Lego Challenge (see below).  
Also, we were the overall winners for Q2 of the competition.

Well done team.  
Its always fun to play with the best.

Mahalo,



# It's time for a teambuilding

Let's have fun together

We have different words to call the people that we work with: colleague, co-worker, teammate, etc.

Ultimately, we would like to work with people, with whom we are comfortable, i.e. someone that we can find joy, knowledge, experience, financial secure, career opportunities, etc. We would definitely not like to work with people who only negate our efforts. It's universally true around the Globe.

It is said that instead of finding that ideal place, one should take charge for building up something like that by themselves. This spirit is also universally true around the Globe.

*Despite of all of the **odd differences**, when we work, we do it as a **team**, as we are **team players**.*

# Say Goodbye or Thank you

A good ending & a good Heart



# Say Goodbye or Thank you

A good ending & a good Heart

## Vietnam

Tạm biệt

Hẹn gặp lại

Tôi về đây

Gặp mi/mày sau

## US - Overall

Good bye/Bye

See you/See you later/See you soon

I'm leaving now/I'm out of here now

See you, man/dude

## US - Hawaii

Good bye/Bye

See you/See you later/See you soon

I'm leaving now/I'm out of here now

See you, man/dude

## Vietnam

Cảm ơn

Tôi cảm kích vì sự giúp đỡ của bạn

## US - Overall

Thanks/Thank you

I appreciate for your help

## US - Hawaii

Mahalo

I appreciate for your help

# Say Goodbye or Thank you

Kindness is a true strength

A good conversation is meant to have a good ending. We both say goodbye when we leave.

Both the East & the West deliver “Thank you” when receiving a favor.

*Unless there was a sudden particular enormous “event” that would **change** everything, **humanity** was, has been, and will be built on its essential pillar: **kindness***

# The end

A harmony between difference & similarity



# The end

The harmony between difference & similarity

Throughout my 05 months living half of the Earth length away, in an island in the middle of Pacific, I cultivated myself through *reflecting current things* more than *learning new things*.

I realized familiar *events & objects* in different *colors, outlooks & tongues*.

That experience convinced me that we're capable of working effectively to other people, since we share one same original root.

The difference lies in the branches & leaves.

And, ***together*** they bring the ***wholeness*** of the ***tree***.



**I'm happy to listen to your stories,  
starting with your questions**



# We realize your dreams with Technology

Author: **Tung Tran**

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